

HONORABLE JAMAL N. WHITEHEAD

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

CURTIS MCWASHINGTON, EDWARD M.
MESHURIS, EMILY SANCHEZ, JAMES
ALBRIGHT, and CORY R. CROUCHLEY,
individually as participants in the Nordstrom
401(k) Plan and as representatives of all
persons similarly situated,

Plaintiffs,

v.

NORDSTROM, INC., BOARD OF
DIRECTORS OF NORDSTROM, INC., and
NORDSTROM 401K PLAN RETIREMENT
COMMITTEE,

Defendants.

CASE NO. 2:24-cv-01230-JNW

**REPLY IN SUPPORT OF MOTION TO
DISMISS FIRST AMENDED
COMPLAINT**

NOTE ON MOTION CALENDAR:

January 24, 2025

ORAL ARGUMENT REQUESTED

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Statutes

29 U.S.C. § 1106(b)13

1 **I. INTRODUCTION**

2 The opposition confirms that Plaintiffs have failed to state a cognizable claim against
3 Nordstrom. The First Amended Complaint (“FAC”) should be dismissed with prejudice. *First*,
4 Plaintiffs’ excessive-fee claim fails at every stage because they do not allege facts showing that
5 comparable plans obtained better pricing for similar services. Plaintiffs’ opposition asserts that
6 their comparisons are sufficient, but neither the plans they point to nor the services those plans
7 received are comparable to the Plan they attack. Thus, Plaintiffs have failed to state a claim.

8 *Second*, Plaintiffs’ managed account service (“MAS”) claim fares no better. Plaintiffs do
9 not allege facts enough to determine how much Nordstrom participants who elected to use the
10 MAS paid, let alone facts showing that other plans’ participants paid less. They also confessedly
11 compare services Nordstrom participants obtained from *two* vendors to services others received
12 from *one* vendor. That does not establish imprudence.

13 *Third*, Plaintiffs’ forfeiture claim is against the great weight of authority and foreclosed by
14 the Plan’s text. Of the cases Plaintiffs include in their brief, one does not support their position and
15 the other has rightly and repeatedly been criticized as conclusory at best. Thus, Plaintiffs’ position
16 is effectively unsupported.

17 *Finally*, Plaintiffs hardly muster a defense of their prohibited transaction and failure-to-
18 monitor claims. If the Court dismisses Plaintiffs’ other claims, these derivative claims should be
19 dismissed too.

20 **II. ARGUMENT**

21 **A. Plaintiffs’ Excessive Recordkeeping Fees Claim Fails**

22 To plausibly plead an excessive-fee claim, Plaintiffs must show that Nordstrom paid too
23 much for the recordkeeping services it obtained. Nordstrom explained that the FAC should be
24 dismissed because it does not contain allegations showing that similar plans paid less for similar
25
26

1 services. Plaintiffs contend that they do not need such allegations at this stage, but that is contrary
 2 to the case law routinely dismissing complaints that lack such allegations.

3 **1. Plaintiffs fail to identify similarly-sized plans**

4 First, Nordstrom explained that because the number of participants and amount of assets
 5 in a plan are relevant to its bargaining power, Plaintiffs cannot satisfy their pleading obligation by
 6 pointing to plans with substantially more (or fewer) assets. Dkt. 30 (“Mot.”) at 8-11. As
 7 Nordstrom’s Motion demonstrated, Plaintiffs’ comparators are wildly dissimilar. *Id.* Indeed,
 8 Plaintiffs’ counsel brought a similar claim against Tyson Foods (which plan *is* similarly-sized to
 9 Nordstrom’s) involving many of the same comparators, only to have it dismissed for exactly this
 10 reason. *Id.* at 9 (quoting *Ruebel v. Tyson Foods, Inc.*, 2024 WL 3682230, at *4 (W.D. Ark. Aug.
 11 6, 2024)).

12 Plaintiffs’ response, after citing cases where other plaintiffs, challenging other plans and
 13 using other comparators, cleared the pleading bar, is to baldly assert that “this case does not have
 14 the same wide disparities” that led to dismissal in *Ruebel* and other cases. Dkt. 34 (“Opp.”) at 8.

15 They are wrong: the disparity here is almost exactly like that in *Ruebel*. Tyson’s plan had
 16 about \$3.7 billion, which is comparable to the roughly \$4.1 billion in Nordstrom’s plan. *See* Mot.
 17 at 9. Plaintiffs’ counsel used almost the exact same set of comparators in *Ruebel* as here. *Id.* Thus,
 18 the difference between Nordstrom and those comparators is almost *exactly* the discrepancy that
 19 rendered Plaintiffs’ counsel’s pleading inadequate in *Ruebel*. This case is also similar to other
 20 cases where courts have found similar discrepancies in plan size too large to permit comparison.
 21 *See, e.g., Boyette v. Montefiore Med. Ctr.*, 2025 WL 48108, at *2 (2d Cir. Jan. 8, 2025) (“We are
 22 not persuaded that the Fidelity plan, which had twice as many participants with five times the
 23 assets as the Plan here, is a relevant comparator.”); *Sigetich v. Kroger Co.*, 2023 WL 2431667, at
 24 *10 (S.D. Ohio Mar. 9, 2023) (similar). Those cases’ logic applies here: Plaintiffs’ comparators
 25 are too dissimilar to shed any light on the prudence of Nordstrom’s conduct.

1 **2. Plaintiffs fail to identify plans that received similar services.**

2 Nordstrom’s Motion also explained that Plaintiffs failed to identify comparators that
 3 received similar *services* to those the Plan received. Despite spending seven pages of the FAC
 4 detailing how services can differ across plans, Plaintiffs now argue that they need not allege in any
 5 meaningful detail that the services were similar; all they need to allege is that all recordkeeping
 6 services are “fungible.” Opp. 4-8. Alternatively, they argue that any overlap in services across
 7 plans is enough to satisfy this requirement. They are wrong on both points.

8 i. Plaintiffs’ conclusory allegations of fungibility do not salvage the FAC.

9 Courts in the Ninth Circuit and elsewhere routinely require that ERISA plaintiffs allege
 10 that fees were excessive “in relation to the specific services provided to the specific plan at issue.”
 11 Mot. at 11 (citing *Patrida v. Schenker Inc.*, 2024 WL 1354432, at *8 (N.D. Cal. Mar. 29, 2024),
 12 and *Wehner v. Genentech, Inc.*, 2021 WL 507599, at *4 (N.D. Cal. Feb. 9, 2021)); *see also, e.g.*,
 13 *Matney v. Barrick Gold of N. Am.*, 80 F.4th 1136, 1148-49 (10th Cir. 2023) (“A court cannot
 14 reasonably draw an inference of imprudence simply from the allegation that a cost disparity exists;
 15 rather, the complaint must state facts to show the funds or services being compared are, indeed,
 16 comparable.”); *Boyette*, 2025 WL 48108, at *1 (plaintiff must use “‘apple[s]-to-apple[s]’
 17 comparators in terms of services provided”); *Singh v. Deloitte LLP*, 123 F.4th 88, 93 (2d Cir.
 18 2024) (“[P]laintiffs need plausibly to allege that challenged fees were excessive relative to services
 19 rendered.”) (internal quotation marks omitted).

20 Plaintiffs argue that this Court should instead credit their conclusory assertion that the
 21 recordkeeping services provided by all major recordkeepers to large 401(k) plans are “fungible
 22 and commoditized.” FAC ¶ 56; Opp. at 5 (citing *Nagy v. CEP Am., LLC*, 2024 WL 2808648, at *3
 23 (N.D. Cal. May 30, 2024)). But *Nagy* does not stand for the rule Plaintiffs seek. According to the
 24 *Nagy* complaint, the plan had a significantly different recordkeeping arrangement than here. That
 25 plan allegedly hired Schwab to provide “various services to the Plan in its capacity as
 26

recordkeeper,” while a second vendor, Vituity, “provided the Plan with (and charged for) administrative services.” *Id.* The plan in *Nagy* was allegedly charging participants \$250-\$450 per participant for Schwab’s services *and* \$236-\$411 per participant for Vituity’s services. *Id.* at *1-2. The plaintiffs alleged that these fees were unreasonable and that the plan sponsor tolerated the high fees paid to Schwab because Schwab also administered the company’s pension plan, for which it “charged no fees.” *Id.* at *1. “The Plan, in other words, was subsidizing the Pension Plan.” *Id.* The court also credited plaintiffs’ allegations that “the scope of services Schwab offered the Plan was limited” in comparison to the services provided to the comparator plans, in part because Vituity was providing (and charging for) administrative services “not provided by Schwab.” *Id.* at *4. Moreover, the defendants in *Nagy* did “not contest that the fees paid in [the] nine comparator cases were for recordkeeping services alone.” *Id.* The court in *Nagy* found that the plaintiffs provided sufficient allegations “regarding how Schwab provided the same basket (or potentially even a smaller basket) of recordkeeping services relative to the comparator plans.” *Id.* Here, the FAC contains no similar allegations.¹

Multiple courts have rejected Plaintiffs’ fungibility argument, and the Court should do so here. *See, e.g., Singh*, 123 F.4th at 95; *Ohnemus v. Tel. & Data Sys., Inc.*, No. 4:24-cv-00081, Dkt. 32 at 3 (S.D. Iowa Nov. 6, 2024) (dismissing complaint relying on allegation that “recordkeeping services are commoditized”). Indeed, requiring service-specific allegations beyond fungibility makes sense because a “prudent fiduciary might select a higher-priced recordkeeping arrangement

¹ Plaintiffs also cite in passing *Coppel v. SeaWorld Parks & Entertainment, Inc.*, 2023 WL 2942462, at *14 (S.D. Cal. Mar. 22, 2023), and *Bouvy v. Analog Devices, Inc.*, 2020 WL 3448385, at *11 (S.D. Cal. June 24, 2020), but neither case helps them. *Coppel* concerned allegations that the same service provider provided the same service over many years but increased fees over 360%; there was no issue of whether other plans received similar services. *Coppel*, 2023 WL 2942462, at *13-14. And *Bouvy* concerned allegations of “*detailed facts* to support a conclusion that Transamerica’s fees were higher than normal.” *Bouvy*, 2020 WL 3448385, at *11 (emphasis added). To the extent these cases are relevant, they therefore support Nordstrom’s position.

1 depending on, *inter alia*, the nature and quality of the services provided.” *Singh*, 123 F.4th at 94.
 2 Accordingly, “[a] court cannot reasonably draw an inference of imprudence simply from the
 3 allegation that a cost disparity exists.” *Smith v. CommonSpirit Health*, 37 F.4th 1160, 1169 (6th
 4 Cir. 2022). To conclude otherwise would mean that any plaintiff whose plan paid more than the
 5 lowest possible price for RKA services could proceed to discovery based on nothing more than an
 6 allegation that those services are “fungible.” But “the prospect of discovery in a suit claiming
 7 breach of fiduciary duty is ominous, potentially exposing the ERISA fiduciary to probing and
 8 costly inquiries and document requests.” *Pension Benefit Guar. Corp. v. Morgan Stanley*, 712 F.3d
 9 705, 719 (2d Cir. 2013).

10 ii. Minimal “apparent overlap” in service codes does not render plans
 11 comparable.

12 Citing *Mator v. Wesco Distribution, Inc.*, 102 F.4th 172, 186 (3d Cir. 2024), Plaintiffs next
 13 argue that an overlap of a *single* service code renders their comparators’ services “similar” to
 14 Nordstrom’s. Opp. 10-11. *Mator* does not support that argument; there, the challenged plan’s 5500
 15 showed *six* services from 2015 to 2019. 102 F.4th at 185. One of the comparators had service
 16 codes that “*exactly match* the Plan’s six service codes.” *Id.* at 186 (emphasis added). The targeted
 17 plan later changed recordkeepers and added several new service codes; other comparators *also*
 18 *listed those precise service codes* “in addition” to other services that “apparently overlap[ped]”
 19 with the challenged plan’s services. *Id.* Plaintiffs’ allegation of a single overlapping code (and no
 20 detail about services) is nothing like the allegations found sufficient in *Mator*.

21 iii. The Court should consider the Forms 5500 and Instructions.

22 Even though Plaintiffs extensively cite the Plan’s and comparator plans’ Forms 5500, they
 23 ask the Court to ignore those documents “to the extent” the documents contradict Plaintiffs’
 24 narrative. Opp. 11 n.4. But as Nordstrom explained, those documents are incorporated by reference
 25 into the complaint and, in any event, are subject to judicial notice. Dkt. 32 at 2-4. Plaintiffs’
 26

1 response—that these documents create questions of fact in light of their contrary allegations—is
 2 wrong. *See, e.g., Korman v. ILWU-PMA Claims Off.*, 2019 WL 1324021, at *4 (C.D. Cal. Mar.
 3 19, 2019) (“If a document incorporated by reference in a complaint contradicts the plaintiff’s
 4 conclusory allegations in the complaint, the court need not accept as true the plaintiff’s
 5 contradictory allegations.”) (citing *Paulsen v. CNF Inc.*, 559 F.3d 1061, 1071 (9th Cir. 2009)).

6 **3. Plaintiffs’ miscalculations and methodological errors doom the FAC.**

7 i. The Court can consider Nordstrom’s arguments.

8 In the Motion, Nordstrom demonstrated that Plaintiffs’ estimated fee range was
 9 implausible because it (a) misrepresented Nordstrom’s disclosures, (b) wrongly compared
 10 Nordstrom’s yearly “average” to a single year per comparator, (c) used contradictory allegations
 11 about indirect compensation and (d) made an upward cost adjustment for *only* Nordstrom’s fees.
 12 Mot. 14-20. Plaintiffs’ main response is to assert that these are factual disputes that preclude
 13 dismissal. Mot. 11. Not so.

14 For example, there is no dispute about whether Plaintiffs are comparing a multiyear
 15 average to a single year per comparator; obviously they are. Mot. 16-17. The parties’ dispute is
 16 about whether such a comparison is sufficient, which is a legal question courts routinely resolve
 17 at this stage. *See, e.g., Miller v. Pfizer Inc.*, No. 23-cv-00594, Dkt. 24 (W.D. Mich. Oct. 17, 2024)
 18 (dismissing where plaintiffs attempted to compare a multiyear average against a single year for the
 19 comparators). Nor are there any factual disputes about indirect compensation, because
 20 Nordstrom’s argument assumes the truth of what Plaintiffs *themselves* allege about the direct
 21 compensation (and the lack of indirect compensation) to Alight. *See* FAC ¶¶ 65, 59. Pointing out
 22 the inconsistencies in Plaintiffs’ own allegations does not create a factual dispute. And regarding
 23 fee adjustments, Plaintiffs admit that they made this adjustment for Nordstrom, Opp. 5 n.1, but say
 24 nothing about their comparators. That is Nordstrom’s point: Plaintiffs made an upward adjustment
 25
 26

1 for Nordstrom but not for the comparators. Thus, Plaintiffs cannot show any factual disagreement
2 that precludes dismissal.

3 ii. Plaintiffs' miscalculations and methodological errors require dismissal.

4 First, Plaintiffs claim that it is appropriate to compare a multiyear average for the Plan
5 against a single year for each comparator. Opp. 12. Plaintiffs rely heavily on Nordstrom's 2023
6 disclosure for their fee estimate but point to no 2023 fee level from any comparator. As courts
7 have found, this "inconsistent methodology is especially problematic," defies common sense, and
8 is grounds for dismissal. *Cotter v. Matthews Int'l Corp.*, 2023 WL 9321285, at *5 (E.D. Wis Aug.
9 9, 2023); *see also Singh*, 123 F.4th 88, 95-96 (rejecting attempt to compare fees across five years
10 with fees from one year).

11 Next, Plaintiffs do not substantively address two arguments Nordstrom made in the
12 Motion: (1) that Plaintiffs inflate their estimate of Nordstrom's fees by adding trustee services
13 from Bank of New York Mellon ("BNYM") without making a similar adjustment for the other
14 comparators, Mot. 18-19, and (2) that Plaintiffs' allegations of Alight's indirect compensation are
15 implausible in light of their allegations that substantially all of Alights' compensation is direct,
16 Mot. 17-18. As to the first point, Plaintiffs say only that trustee services are "included in the
17 Bundled RKA number" and recite their conclusory allegation that "selected comparator plans . . .
18 include trustee fees." Opp. 5 n.1 (citing FAC ¶ 64). But, as Nordstrom explained, some of the
19 comparators' Forms 5500 also include amounts paid to third-party trustees for trustee services that
20 Plaintiff did not include in calculating fees. *See, e.g.*, Dkt. 31, Mandhania Decl. Ex. 7, Schedule
21 C, Part 2 (UPS's Form 5500 listing no trustee services for Voya but showing trustee services (code
22 21) for State Street Bank and BNYM). Plaintiffs also wholly fail to address Nordstrom's argument
23 that their allegations of Alight's indirect compensation (which Plaintiffs need in order to represent
24 Alight's compensation as excessive) are implausible in light of their own allegation that
25 substantially all of Alight's compensation is direct. Mot. 17-18.

1 Finally, Plaintiffs concede that Nordstrom could not have used the confidential fee
 2 disclosures Plaintiffs rely upon as negotiating leverage during the class period. Instead, Plaintiffs
 3 say they are using those disclosures as evidence of what Nordstrom “could have received” if it
 4 solicited bids. Opp. 12-13. But as Nordstrom has explained, Plaintiffs have not established that the
 5 plans associated with those disclosures are similarly situated to Nordstrom, whether in size or in
 6 services received. Thus, the disclosures are not probative of what Nordstrom could have received.

7 **B. Plaintiffs’ MAS Claim Fails**

8 To adequately plead a claim that Nordstrom’s MAS was too expensive, Plaintiffs must
 9 plead facts showing that Nordstrom participants (1) paid more for (2) equivalent service than other
 10 plans’ participants. The FAC does not do so.

11 **1. Plaintiffs do not allege what participants paid for MAS.**

12 First, the FAC does not allege how much each participant actually paid for MAS services.
 13 Instead, it discusses the *total* amount each plan paid for MAS services. Dkt. 29 ¶ 153. By that
 14 metric, Nordstrom excelled; when compared to the seven plans Plaintiffs cherry-picked,
 15 Nordstrom’s total payment for MAS ranks third-lowest. *Id.* To get around that, Plaintiffs say the
 16 relevant comparison is their “Calculated Fee (%) @Avg Account Balance.” *Id.* But they provide
 17 no explanation of how they calculated these averages. *Id.* And while Plaintiffs list the total assets
 18 in each plan, they do not identify how many participants (or assets) were enrolled in MAS. Thus,
 19 it is impossible to know the *actual amount* that any individual plan participant paid for MAS
 20 services under Plaintiffs’ methodology—let alone determine that Nordstrom’s participants paid
 21 too much.

22 Plaintiffs’ sole response is that “ERISA case law is replete with cases alleging plausible
 23 claims for relief in excessive fee cases where the asset-based fees are being compared percentage
 24 to percentage between plans.” Opp. at 15-16. In support, they cite a single case—*Coppell v.*
 25 *SeaWorld*, 2024 WL 3086702 (S.D. Cal. Jan. 31, 2024)—whose holding they misrepresent. In
 26

1 *Coppell*, the plaintiffs challenged their plan’s choice to have “higher cost share classes,” alleging
2 that the “exact same mutual funds with the same attributes” could have been obtained with lower
3 expense ratios. *Id.* at *13. There, it made sense to evaluate the share classes based on the expense
4 ratio—the amount of plan assets at any given time is fixed, so switching to a lower expense ratio
5 will (all else equal) yield a lower cost.

6 But here, the question is which of eight different plans, with *different amounts of assets*,
7 paid more for MAS. The same “higher percentage means excessive” logic does not apply because,
8 as Nordstrom explained in its opening brief, a MAS provider—like any vendor—has unavoidable
9 fixed costs. Mot. at 26. Suppose, for example, that a MAS provider must obtain at least \$100,000
10 in revenue to cover fixed costs. A plan with \$10 million in MAS-enrolled assets will have to pay
11 1% of its assets to cover that cost; a plan with \$100 million in MAS-enrolled assets will have to
12 pay only 0.1%. The takeaway is not that the first plan should have negotiated a 0.1% fee; the
13 vendor would not agree to a fee that does not offset its fixed costs. Plaintiffs do not respond to this
14 basic economic point, which is fatal to their claim that Nordstrom’s 0.6% fee—no matter what it
15 translates to in dollars and cents—was too high.

16 In addition, Plaintiffs acknowledge that the FAC identifies a single year’s fee for each of
17 their comparators—and that year is not the same for each. Opp. at 21. Nordstrom explained that
18 this is “fatally flawed,” because Plaintiffs do not explain how they chose which year’s fee to use
19 from each plan. Mot. at 22-23. Plaintiffs do not respond to, and therefore concede, that point.
20 Nordstrom also explained that a single year’s comparison is not enough; Plaintiffs needed more
21 data. *Id.* Plaintiffs claim that there is no requirement that they provide a yearly comparison, citing
22 *Nagy*, 2024 WL 2808648. Opp. at 15. Again, that case is irrelevant: *Nagy* says nothing about
23 whether “each year in the Class Period must be compared.” *Id.* And as explained above, *supra* §
24 II.A.3.ii, and in the Motion, Plaintiffs’ claims do, in fact, require comparators for each year where
25 they claim damages.

1 **2. Plaintiffs’ MAS allegations do not include all services.**

2 Second, the FAC does not contain factual allegations that establish that Nordstrom and the
3 comparators received the same managed account services. Every comparator received services
4 from, and made payments to, only Financial Engines (“FE”). Mot. at 21. Nordstrom, by contrast,
5 received managed account services from both FE *and* Alight. *Id.* Even if the Court assumed—
6 despite insufficient factual allegations, *Id.* at 21-22—that FE provided the same services to all
7 eight plans, it would not follow that Nordstrom received the same MAS as the comparators; after
8 all, Alight might be adding some services of its own. *Id.* at 21.

9 Plaintiffs’ response is that they have alleged that “the MA services **provided by Financial**
10 **Engines** to plans are materially the same whether provided directly by Financial Engines” or
11 through Alight. Opp. at 14-15 (emphasis added). But that does not address Nordstrom’s point:
12 Since Plaintiffs are challenging what Nordstrom paid to FE *and* Alight, they need to examine
13 services provided by both FE *and* Alight. Otherwise, they are comparing *some* services received
14 by Nordstrom to *all* services received by their comparators, which is akin to complaining that a
15 shave and a haircut cost more than just a haircut. That flaw provides further basis to dismiss the
16 FAC.

17 **C. Plaintiffs’ Forfeiture Claims Fail**

18 Plaintiffs’ forfeiture claims also fail. Plaintiffs do not address their failure to allege
19 “particularized facts or special circumstances” concerning their forfeiture claims, which is alone
20 dispositive. Mot. 26. Nor do they dispute their failure to allege that any provision of the Plan was
21 unlawful, which similarly extinguishes their claims. Mot. 26-27.

22 Plaintiffs also do not attempt to distinguish the growing body of caselaw that has rejected
23 identical forfeiture claims to those they press here. *See, e.g., McManus v. Clorox Co.*, 2024 WL
24 4944363, at *6 (N.D. Cal. Nov. 1, 2024); *Dimou v. Thermo Fisher Sci. Inc.*, 2024 WL 4508450,
25 at *9 (S.D. Cal. Sept. 19, 2024); *Hutchins v. HP Inc.*, 2024 WL 3049456, at *6 (N.D. Cal. June
26

17, 2024); *Barragan v. Honeywell Int’l Inc.*, 2024 WL 5165330, at *4 (D.N.J. Dec. 19, 2024);
 2 *Naylor v. BAE Sys., Inc.*, 2024 WL 4112322, at *5 (E.D. Va. Sept. 5, 2024).² Instead, Plaintiffs
 3 argue that two outlier cases, *Rodriguez v. Intuit Inc.*, 2024 WL 3755367 (N.D. Cal. Aug. 12, 2024),
 4 and *Perez-Cruet v. Qualcomm Inc.*, 2024 WL 2702207 (S.D. Cal. May 24, 2024), “provide more
 5 persuasive analyses.” Opp. 20. They do not.

6 In *Rodriguez*, the court found plausible that Intuit violated ERISA by using forfeitures as
 7 it did, because the plaintiff alleged that “the Plan did not authorize the specific decisions made by
 8 Intuit with respect to the use of forfeited Matching Contributions.” 2024 WL 3755367, at *6. Thus,
 9 unlike these Plaintiffs, the *Rodriguez* plaintiff alleged that Intuit’s conduct **violated** plan terms.
 10 And *Perez-Cruet*’s “analysis of whether a decision to reduce employer contributions rather than
 11 pay administrative costs is a violation of the duties of loyalty and prudence is conclusory.”
 12 *Hutchins*, 2024 WL 3049456, at *5 n.1; *see also, e.g., Barragan*, 2024 WL 5165330, at *5 n.8
 13 (criticizing *Perez-Cruet*’s forfeiture analysis). Nor does *Perez-Cruet* address many of the issues
 14 Defendants raise in the Motion, including that the Plan required allocations to future contributions
 15 and that funding a plan is a settlor function. Thus, *Perez-Cruet* is “not . . . persuasive.” *Hutchins*,
 16 2024 WL 3049456, at *5 n.1.

17 Plaintiffs’ other arguments are similarly meritless. Plaintiffs say that the holding in *Naylor*,
 18 that allocations were mandatory, does not apply here because *Naylor* had mandatory language.
 19 Opp. 19. That is wrong: as Nordstrom explained in the Motion, the *Naylor* plan had language
 20 similar to the language here. Mot. 24-25. Plaintiffs also insist that Nordstrom acted in a fiduciary
 21

22 ² Plaintiffs incorrectly say *McManus* and *Hutchins* rely on a “heightened . . . pleading standard”
 23 applicable only in ESOP cases. Opp. 20. Instead, those courts relied on the Supreme Court’s oft-
 24 cited admonition that the prudence inquiry “will necessarily be context specific.” *Fifth Third*
 25 *Bancorp v. Dudenhoeffer*, 573 U.S. 409, 425 (2014). The context-specific inquiry applies beyond
 26 the ESOP context, so these cases are not cabined as Plaintiffs claim. *Hughes v. Nw. Univ.*, 595 U.S.
 170, 177 (2022) (requiring context-specific allegations in non-ESOP case).

1 capacity, but do not address *Naylor*'s conclusion that, when an employer adheres to plan terms
 2 mandating the use of forfeitures, "it [does] so in its capacity as a 'settlor,' which does not give rise
 3 to fiduciary duties under ERISA." 2024 WL 4112322, at *7 (E.D. Va. Sept. 5, 2024). Accordingly,
 4 Plaintiffs' forfeiture claims fail.³

5 **D. Plaintiffs' Prohibited Transactions and Monitoring Claims Fail**

6 Plaintiffs' prohibited transactions and monitoring claims also fail. Regarding their
 7 prohibited transactions claim, Plaintiffs say that it is "common sense" that they have alleged a
 8 transaction under 29 U.S.C. § 1106(b) because Nordstrom "withdrew money from the plan and
 9 paid it to Nordstrom." Opp. 22. But common sense compels the opposite conclusion. *McManus v.*
 10 *Clorox Co.*, 2024 WL 4944363, at *7 (N.D. Cal. Nov. 1, 2024) (rejecting argument that "Clorox
 11 and the Plan comprise two sides of a transaction"); *see also Hutchins*, 737 F. Supp. 3d at 868
 12 (rejecting similar prohibited transactions claim). As in *McManus* and *Hutchins*, the reallocation
 13 *within the Plan* that Plaintiffs allege here is exactly the kind of "intra-plan transfer" that does not
 14 constitute a "transaction" for § 1106(b) purposes.

15 As for their monitoring claims, Plaintiffs agree with Nordstrom that they are derivative.
 16 Opp. 23. Thus, the monitoring claims should be dismissed for the reasons outlined above and in
 17 Nordstrom's Motion.

18
 19 ³ Plaintiffs make the surprising assertion that "Defendants . . . waived their right to contest the duty
 20 of prudence claim with regard to forfeitures because they have not provided any arguments or
 21 cases concerning this claim." Opp. 21. That is false. In the Motion, Defendants plainly addressed
 22 both claims. *See, e.g.*, Mot. 23 (identifying reasons that Plaintiffs' "claims" alleging breaches of
 23 the "fiduciary duties of loyalty *and* prudence" failed) (emphasis added); *id.* at 26 (explaining that
 24 allegations that "attack forfeiture allocations as per se *imprudent*" without alleging particularized
 25 facts fail to state a claim) (emphasis added); *id.* (quoting *Hutchins* and noting that it is "'neither
 26 disloyal *nor* *imprudent* under ERISA to fail to maximize pecuniary benefits' with respect to
 administrative costs") (emphasis added, internal quotation marks omitted). And Plaintiffs
 elsewhere acknowledge that the Motion attacks both the loyalty and prudence forfeiture claims,
 admitting that Defendants challenge forfeiture "claims of fiduciary breaches of *prudence* and
 loyalty." Opp. 21 n.8 (emphasis added).

1 **III. CONCLUSION**

2 The Court should grant the Motion and dismiss the FAC with prejudice.

3
4 Dated: January 24, 2025

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CERTIFICATE OF COMPLIANCE

The undersigned counsel of record for Defendants certifies that this memorandum contains 4,172 words, in compliance with the Local Civil Rules.

Dated: January 24, 2025

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